

Q1 P&L Summary

| | Jan 18 | Feb 18 | Mar 18 | 2018 Qtr | Jan 17 | Feb 17 | Mar 17 | 2017 Qtr |
|-----------------------------|------------------|------------------|------------------|-------------------|------------------|------------------|------------------|------------------|
| Income | | | | | | | | |
| Resident Water Sales | 20,354 | 19,553 | 19,275 | 59,182 | 17,881 | 17,480 | 17,480 | 52,842 |
| Comm Water Sales | 3,539 | 4,303 | 10,250 | 18,092 | 3,072 | 3,063 | 3,063 | 9,198 |
| Lake Water Sales | 4,411 | 6,903 | 1,621 | 12,936 | 67 | 0 | 0 | 67 |
| Other Water Sales | 267 | 245 | 371 | 883 | 145 | 99 | 99 | 342 |
| | 28,571 | 31,005 | 31,517 | 91,093 | 21,165 | 20,642 | 20,642 | 62,449 |
| Expenses | | | | | | | | |
| Depreciation & Amortization | 16,970 | 16,970 | 16,970 | 50,909 | 16,970 | 16,970 | 16,970 | 50,909 |
| Property Taxes | 0 | 0 | 7,271 | 7,271 | 0 | 0 | 7,579 | 7,579 |
| Cust Dep Interest | 31 | 5 | 5 | 42 | 5 | 48 | 0 | 53 |
| Purchased Water | 415 | 379 | 317 | 1,111 | 308 | 268 | -49 | 527 |
| Power | 7,743 | 8,203 | 6,636 | 22,582 | 4,866 | 0 | 1,788 | 6,654 |
| Chemicals | 350 | 0 | 0 | 350 | 0 | 0 | 1,788 | 1,788 |
| Maint Matl/Supply | 4,915 | 57,703 | 15,142 | 77,760 | 1,045 | 3,456 | 3,937 | 8,438 |
| Office Expense | 488 | 136 | 262 | 887 | 357 | 304 | 9,711 | 10,372 |
| Accounting | 2,073 | 2,083 | 2,085 | 6,240 | 1,965 | 1,985 | 488 | 4,438 |
| Consultant | 315 | 315 | 315 | 945 | 300 | 438 | 1,456 | 2,194 |
| Water Testing | 670 | 430 | 80 | 1,180 | 80 | 140 | 875 | 1,095 |
| A-Quality | 8,992 | 9,283 | 10,262 | 28,537 | 8,253 | 8,738 | 10,150 | 27,140 |
| Insurance | 14,904 | 0 | 0 | 14,904 | 0 | 14,331 | 246 | 14,578 |
| Engr/Consult TRR | 0 | 140 | 0 | 140 | -5,882 | 0 | 526 | -5,356 |
| Legal & Professional | 0 | 8,275 | 0 | 8,275 | 5,604 | 0 | 0 | 5,604 |
| Phone | 56 | 82 | 56 | 195 | 81 | 81 | 6,900 | 7,063 |
| Bank Service charges | 67 | 88 | 62 | 218 | 69 | 72 | 653 | 795 |
| Website | 460 | 0 | 0 | 460 | 2,250 | -7 | 5,798 | 8,041 |
| | 58,451 | 104,092 | 59,464 | 222,007 | 36,271 | 46,824 | 68,817 | 151,912 |
| | -\$29,880 | -\$73,087 | -\$27,947 | -\$130,914 | -\$15,106 | -\$26,182 | -\$48,175 | -\$89,463 |
| Cash Flow | | | | -80,005 | | | | -38,554 |